### Lithium-Ion Batteries: The Incumbent Technology

Platform for Coal Regions in Transition									
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# Lithium-ion battery prices have fallen 85% since 2010



#### Source: BloombergNEF

# This is largely thanks to the EV industry

Annual GWh demand



Source: BloombergNEF, Avicenne

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Source: OERhub.net







#### Battery rack costs



**Other costs** 

Source: OERhub.net



### System level prices continue to fall

20MW/80MWh system



Source: Bloomberg New Energy Finance. Note \* Includes a 10% EPC margin. Developer overheads set at 5% of total system costs, and developer margin set at 10%.

# This has led to Lithium-ion dominating the storage market (on a power basis)



Source: Bloomberg NEF. Note: Excludes pumped hydro. If multiple technologies are selected, the capacity is divided equally amongst them.

# But other technologies can be better on an energy basis



Source: Bloomberg NEF. Note: Excludes pumped hydro. If multiple technologies are selected, the capacity is divided equally amongst them.

### The Good & Bad



# Why use storage? (and particularly lithium-ion)

Fossil Fuel generator providing frequency response



Source: Pixelartmaker.com





# Generating assets aren't good for quick response

Fossil Fuel generator providing frequency response



Source: Groundreport.com







**Battery storage providing frequency response** 

# Lithium-ion batteries biggest weakness is commodity prices

#### Lithium hydroxide price - Asia

\$ / metric ton



#### **Cobalt spot price - Shanghai**



#### \$ / metric ton

Source: Bloomberg New Energy Finance, Benchmark Minerals, Antaike Note: prices correct as of January 28, 2018

Source: Bloomberg New Energy Finance, Benchmark Minerals, Antaike Note: prices correct as of January 28, 2018



### Cobalt can be avoided



Source: Bloomberg NEF Note: Excludes pumped hydro. If multiple applications are selected, the capacity is divided equally amongst them.

# What does the future look like?

### Energy shifting dominates the market



Source: Bloomberg NEF Note: Excludes pumped hydro. If multiple applications are selected, the capacity is divided equally amongst them.

### Energy shifting will create new opportunities for storage

#### Cumulative storage deployments by application, based on power output



Cumulative storage deployments by application, based on energy capacity



Source: Bloomberg New Energy Finance

EV charging Behind-the-meter: C&I demand charges Behind-the-meter: commercial Behind-the-meter residential Distribution

Ancillary services

Source: Bloomberg New Energy Finance

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# There are somethings lithium-ion probably wont be able to do



Germany low renewable generation week, 2040







# Particularly long duration energy shifting



Source: Bloomberg NEF

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