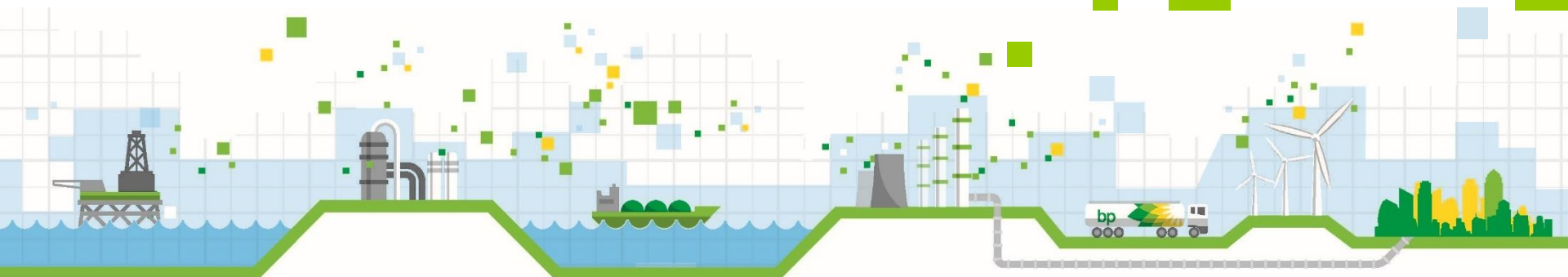




The LNG market in transition

Rutger Huijgens | BP Director European Government Affairs
Eastern Partnership Network on LNG, Warsaw
20th February, 2019





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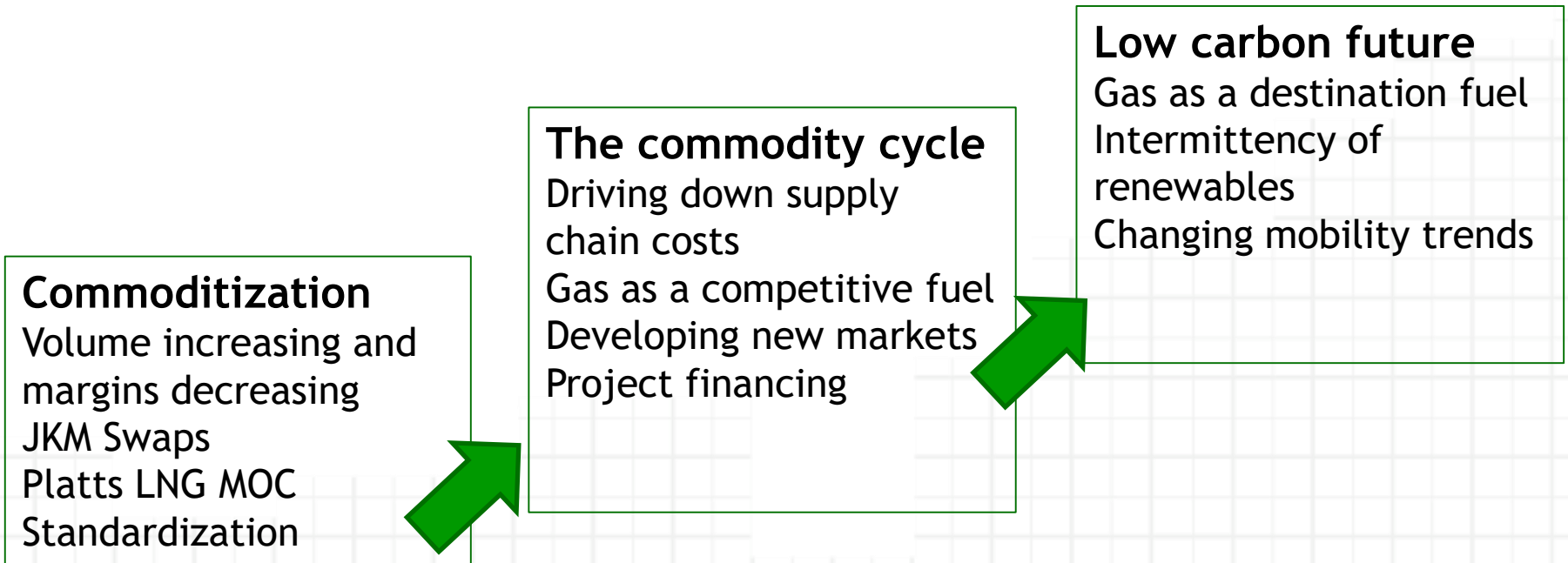
Participants should seek their own advice and guidance from appropriate legal, tax, financial and trading professionals when making decisions as to positions to take in the market.

Navigating the evolving LNG market

bp



Portfolio players enabling the transition



Portfolio players enabling the transition

Managing risk - developing new supply (Coral, VGP, Tangguh T3, M&S)

Investing in downstream markets (Açu)

Lowering shipping costs - modernising fleet (six new ME-GI vessels)

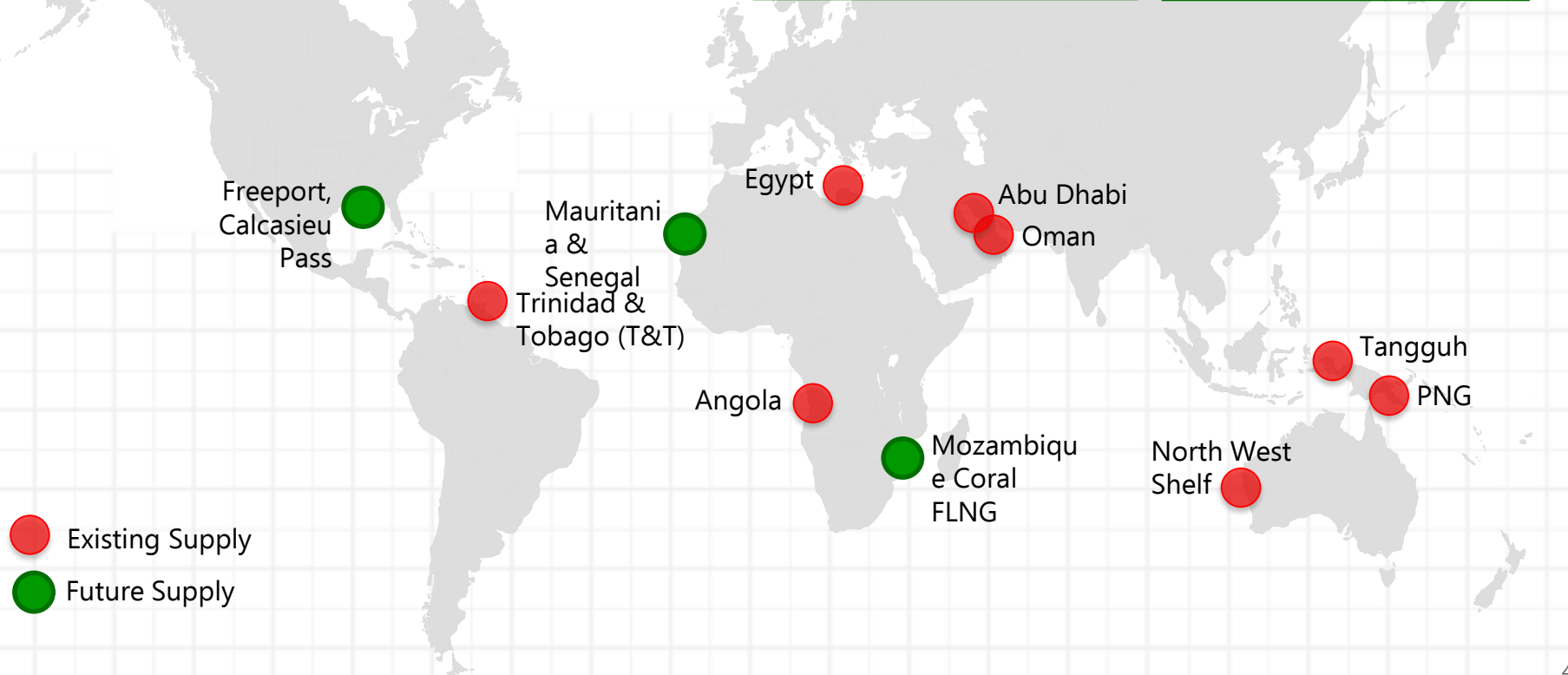
Increasing transparency - Platts MOC, standard MSA T&C's

Flexible offering - volume, index, destination

A global LNG portfolio leaves BP well placed to meet the challenges of an evolving market



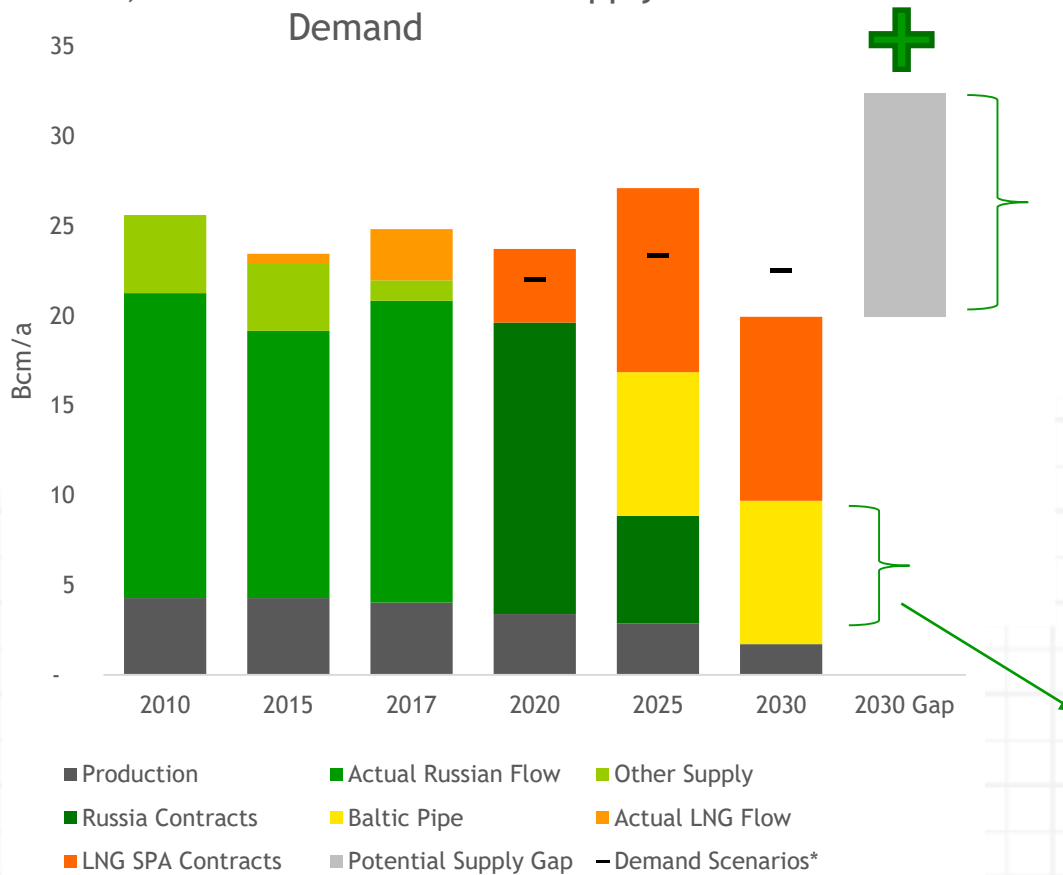
BP is investing in a flexible, diverse and reliable LNG portfolio





Diversity of supply for Eastern Partners

Poland, Finland and Baltics Gas Supply & Demand



Range of demand scenarios and further upside from potential to export to neighbouring countries

Supply gap can be filled with:

LNG

- Flexible volume and timing
- Variety of pricing options
- Some existing infrastructure
- Variety of supply sources, USA, Mauritania & Senegal, East Africa (i.e. Coral FLNG), portfolio supply

Existing pipeline supply routes

- Diversity and security of supply

New Pipeline

- Norway pipeline progressing
- Infrastructure and capex needed

Demand - Gas demand scenarios from the European Network Transmission System Operator Group's TYNDP 2018. *Scenarios reflect "Distributed Generation" and "External Scenario"

Broad capability - creating innovative solutions

Mauritania & Senegal

Material position in a world class hydrocarbon basin

- ~50,000km² of acreage across 7 blocks
- 50-100tcf estimated gas in place
- Competitive near-shore LNG to Europe
- Phased development options

Greater BirAllah

- 12-60tcf GIIP¹
- 2019 appraisal programme

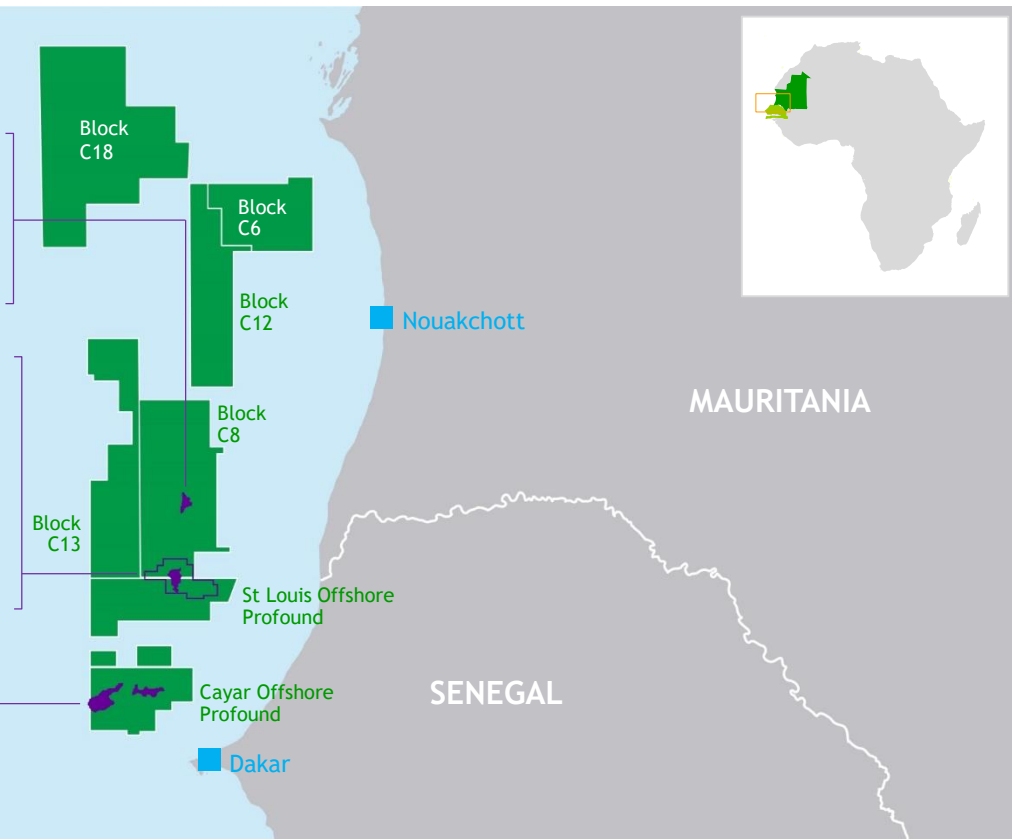
Tortue

- ~15tcf recoverable resource
- Near-shore LNG
- Phased development
 - Phase 1 ~2.5mtpa by 2022
 - Full field development ~10mtpa

Yakaar Teranga

- 10-25tcf GIIP¹
- 2019 appraisal programme

(1) Gas initially in place





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