MOBILISING THE FINANCIAL SECTOR ON ENERGY EFFICIENCY

Financing Energy Renovation of buildings in Italy, Croatia and Slovenia

Martin Schoenberg – Energy Efficiency Project Coordinator Milan Italy, 16 November 2017





















State of the global energy efficiency market











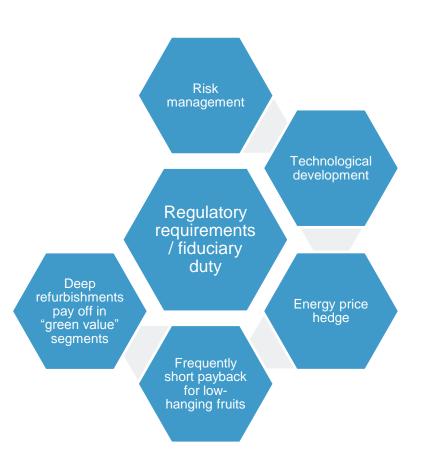




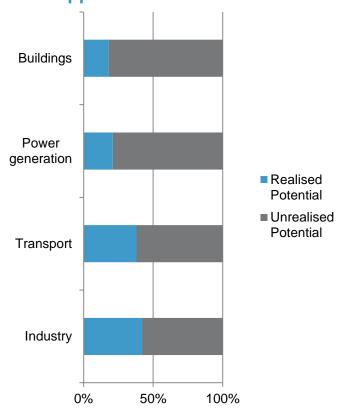


Energy efficiency investment is driven by its value premium; nevertheless, further action is required to upscale investment levels

Major drivers of FI action on energy efficiency



Global BAU until 2035 would leave most EE efficiency potential untapped















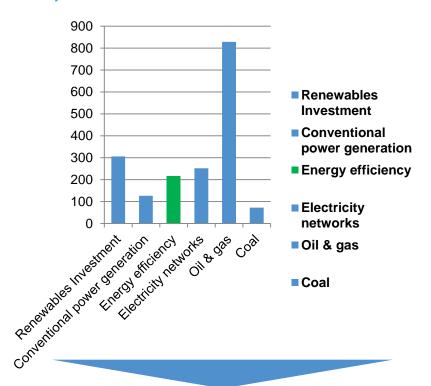




Source: UNEP FI, IEA

There is a large growing global EE investment market; energy efficiency improvement is gaining pace despite falling oil prices

Total energy sector investment in 2015 (USD bn)

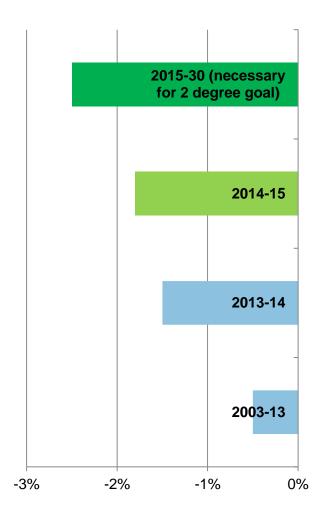


According to the IEA, global annual EE investment needs to increase by

A factor of 8

to meet a 2 degrees pathway

Rate of improvement of global energy intensity



















Source: IEA

Mobilising the financial sector on energy efficiency

















The G20 Energy Efficiency Investment Toolkit provides a collaborative architecture for policy-makers and FIs



G20 EE Investment Toolkit

Policy





Private finance

Banks



Institutional Investors



Insurance Companies



Public finance





Unprecedented collaboration between policymakers, private finance institutions and development banks is required Integrated Core

USD **USD** ESCOs (USD 24 bn); "Selftrillions 221bn financed" **Energy Transition**; EE FIRST" **Energy subsidies**; **National Renovation** Mandatory targets/ standards; NZEBs; Inefficient markets: **Strategies: Vehicle Fleet EE Obligation Policy** 2000+ Standards: Transparent Supply-led planning. schemes; National **Energy Planning.** policies **FF Action Plans Mainstream Enabling** ing Finance undertaken without **EE mortgages**; **Green tagging; Green Banks Building** explicit consideration of buildings lending; green renovation loan; energy "externalities" or cost \$110tr lending; climate lending; EE credits/loans: effective energy Equator principles. **Private Sector** EE tagging. improvements. Finance undertaken without Green tagging and company **Investors Productivity** explicit consideration of disclosure; Collaborative Indexes: Own real \$70tr energy "externalities" or cost shareholder activism; Green estate EE funds; Sustainable real estate effective energy renovation; EE funds. improvements. Insurers Green buildings insurance; Energy saving Product and services without insurance; energy Climate mitigation insurance \$31tr and investments; Addon explicit consideration of performance guarantee; EE coverage; Technical energy "externalities". advisory services. assistance, advisory services Public Sector Finance undertaken without **Public Direct EE Lending:** explicit consideration of **Resource Efficiency: EE Policy lending:** \$176 + bn energy "externalities" or cost Safeguards; ESG & Climate **EE targets; Technical** effective energy Commitments: assistance. \$33 \$7 bn

improvements.

















More than 120 banks and other financial institutions from more than 40 countries are supporting the energy efficiency financial institutions statement

Actions by banks

acknowledge that the financial sector is uniquely placed to channel finance to activities that promote energy efficiency

recognise the need to further embed energy efficiency investment principles into the way in which we engage with our clients

understand there are many unaddressed energy efficiency financing opportunities in our markets

have a special interest in guiding our clients towards best practice financing decisions, including on modernisation and competitiveness strategies that instil enhanced energy efficiency

are already providing finance to support our clients with energy efficiency investments are willing to work with institutional and public financiers seeking to deploy climate finance to our clients

will actively contribute to scaling up energy efficiency financing

welcome the opportunity to share our experiences and acquire knowledge of successful business strategies for integrating energy efficiency across our financing operations

without taking on undue burden, are willing to work towards tracking our

deployment of energy efficiency finance

















More than USD 4 trn of institutional capital are backing the G20 Energy Efficiency Investor Statement

Actions by institutional investors	
1	Embed material energy efficiency considerations into the way in which we evaluate companies; considered, when we vote on shareholder proposals.
2	Include energy efficiency as an area of focus when we engage with companies;
3	Take into consideration energy efficiency performance, to the extent relevant to the proposal being
4	To the extent relevant, incorporate energy efficiency investment considerations when we select managers;
5	Assess our existing real estate assets and managers and monitor and report on their energy efficiency performance;
6	Seek appropriate opportunities to increase energy efficiency investments in our portfolios.

















Major development banks are supporting their G20 statement

Actions by development banks	
1	Embed energy efficiency considerations into the way in which we consider investment and finance opportunities with our clients
2	Increase our activities in support of Policy frameworks which require and promote energy efficiency and drive a life-cycle cost optional approach to the procurement of new infrastructure and buildings
3	Work with our stakeholders to increase the amount, availability and accessibility of Technical and Project Development Assistance facilities to lever our and our partner's investments
4	Work to ensure energy efficiency maintains a high, cross-cutting internal profile and, where possible, is better monitored, measured and reported throughout our activities
5	Look to increase our retail distributions channels through partner banks and other innovative retail mechanisms, to support scaling up and aggregation of individual energy efficiency investments
6	Work to ensure energy efficiency's central role in the future of mobility, smart cities, energy grids, industry and infrastructure
7	Engage in a more structured exchange of knowledge and the sharing of best practices with on another, with attention to innovative financing mechanisms, definitions and eligibility criteria to safeguard our energy efficiency performance standards in specific countries and sub-sectors







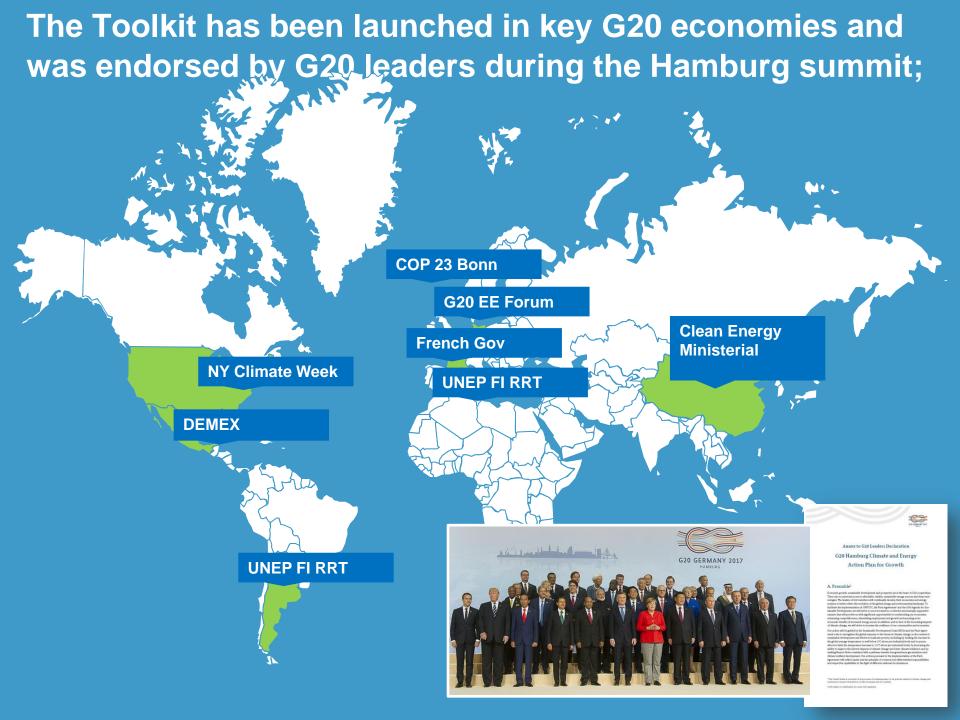












EEFIG is de-risking energy efficiency investment

De-Risking Energy Efficiency Platform

- DEEP is an open-source initiative to up-scale energy efficiency investments in Europe through the improved sharing and transparent analysis of existing projects in Buildings and Industry.
- Now covers data for more than 10 000 industry and building projects
- Please use or contribute to DEEP



EEFIG Underwriting Toolkit – Value and Risk Appraisal Guide

- to help originators, analysts and risk departments within financial institutions
- to provide a standardized framework for evaluating
- to help developers and owners seeking to attract external capital
- to foster a common language

















THANK YOU VERY MUCH.















