HPCL Business Portfolio

Fast Facts:

- Maharatna Company
- Platts top 250: Rank 55

Performance in 2018-19:

- India's No. 1 Lube Marketer :652 TMT
- Market Sales: 38.7 MMT
- Refining Thruput :18.4 MMT
- Pipeline Thruput: 21.5 MMT
- Sales Growth: 4.9%
- Gross Sales: US \$ 42.7 Billion
- Net Profit: US \$ 872 Million

- Mumbai: Fuels (7.5 MMTPA) Refinery
- Mumbai: Lubes (428 TMTPA) Refinery
- Visakh: Fuels (8.3 MMTPA) Refinery
- Bathinda (HMEL- JV): Fuels (11.3 MMTPA) Refinery
- **Green R&D Centre, Bengaluru**
- Retail
- LPG
- **Direct Sales**
- Lubes
- **Aviation**
- Natural Gas & Renewables
- Operations & Distribution
- **Projects** &Pipelines

Refining 15.8 MMTPA

Marketing 38.7 MMT

हिन्दुस्तान पेट्रोलियम HP

JVs &

Subsidiaries 19 Nos

E&P 7 Blocks

Pipelines 3,774 km

No. of employees:10,200+

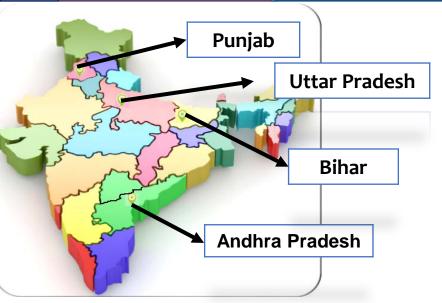
Infrastructure*

- 42 POL **Terminals**
- 41 Inland Relay **Depots**
- 16,017 Retail **Outlets**
- **50 LPG Bottling Plants**
- 6,040 LPG **Distributors**
- 43 Aviation Service **Facilities**
- 6 Lube Blending plants

Speaker: Shri J.S.Prasad, Executive Director –P&P, HPCL



INITIATIVES IN ADVANCED BIOFUEL AREA



- Proposed 2G Biorefinery Locations: In the states of Punjab,
 Uttar Pradesh, Bihar & Andhra Pradesh
- Production Capacity: 100 KLPD of Bioethanol
- **Feedstock**: Feedstock Agnostic (Design case: Rice straw)
- Technology Licensors :
 - DBT ICT
 - M/s Praj Industries Limited for Punjab
- First biorefinery expected to be commissioned in 2022

- **Proposed Compressed Biogas Plant location:** Uttar Pradesh
- Proposed production Capacity: Modules of 10 TPD of CBG





- Assured Offtake of Compressed Biogas (CBG)
- Branding/Retailing including Dispensing Unit/Booster Compressor
- LOI issued for 49 CBG plants in 10 states (cumulative capacity 202.7 Ton/day)



FUTURE PLANS IN ADVANCED BIOFUELS

Development of Indigenous 2G Technology, **HP-ASAP** (Assisted Single Step Acid Pretreatment) by HPCL Green R&D Centre

Setting up of a pilot scale facility at HPGRDC of 1 Ton/week based on HPCL technology

FOCUS AREA	SALIENT FEATURES
HP-ASAP BIOMASS PRETREATMENT PROCESS	 The HP-ASAP process will be scaled up to 1 T level within the next 6 months at the pilot plant facility being set up at HPCL R & D, Bangalore Further improvements of ASAP has resulted in 80 % catalyst recycle
ENZYME BLEND	Cellulase Enzyme production scaled up to 1000 L scale and the activity obtain was ~10 FPU
FERMENTATION	Simultaneous conversion of C5 and C6 sugars into ethanol with inhouse developed strain



Thank you