



Project co-financed by the European Regional Development Fund

Financing energy efficiency in Italy, Croatia and Slovenia

Milano - 16.11.2017







Promote energy efficiency during the refurbishment of public buildings and street lights with Energy Performance Contracts and Third Party Investments











Co-funded by the Intelligent Energy Europe Programme of the European Union



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#### **Project indicators**







KPI	Planned	Achieved	Project co-financed by the European
Investments	9.5 M€	12.5 M€	Regional Development Fund
CO2 emissions avoided	4.300 tons	4.360 tons	****
Primary energy saved	1.800 toe	1.895 toe	****
Renewable energy produced	103 toe	33 toe	Co-funded by the Intelligent Energy Europe Programme of the European Union
Leverage factor	19	25	a trade to the same
Leverage factor 19 25			



#### **Investments implemented**

- Mediterranean

  STEPPING
- Large investment for the replacement of heating boilers in 118 public buildings for 7.5 M€ of investment with a 5 years duration EPC the City of Torino
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2. Bundling investments on public buildings for 3 M€ of investment with a 13 years duration EPC

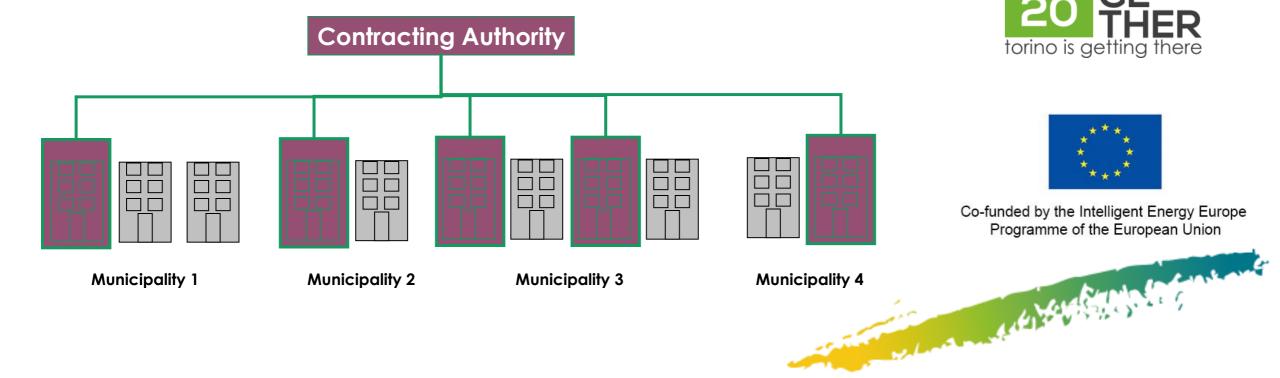
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3. Bundling investments on public street light for 2 M€ of investment with a 13 years duration EPC



# The model of the bundling contract: technical/administrative issues

- **Few** buildings belonging to a range of Municipalities
- Selection of buildings on the basis of their attractiveness for ESCOs
- A binging agreement was signed by beneficiaries Cities and Contracting Body



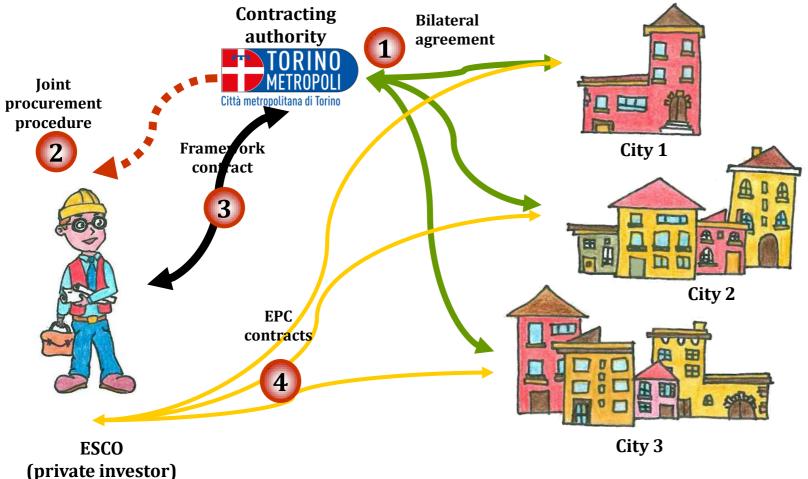








#### The model: administrative scheme







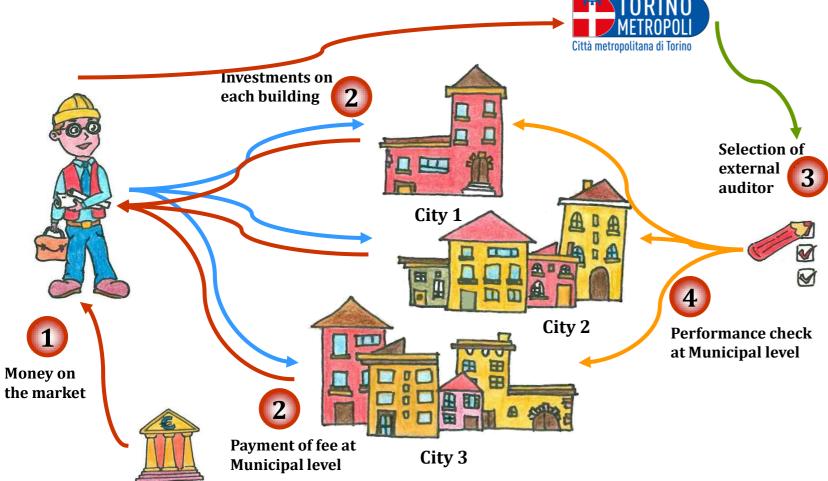
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#### The model: financial scheme







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#### .....Main achievements....

Deep renovation of public buildings

**WHAT:** energy renovation of 18 public buildings with fuel supply and energy management

**HOW:** EPC with 13 years of duration (1 year for investments + 12 years for management)

WHO: 5 Municipalities, the Metropolitan City of Torino and Bosch Energy and Solutions Italy

**Guaranteed savings:** 61% with shared savings in case of over-performance (70-30)

*Investments:* 3 M€



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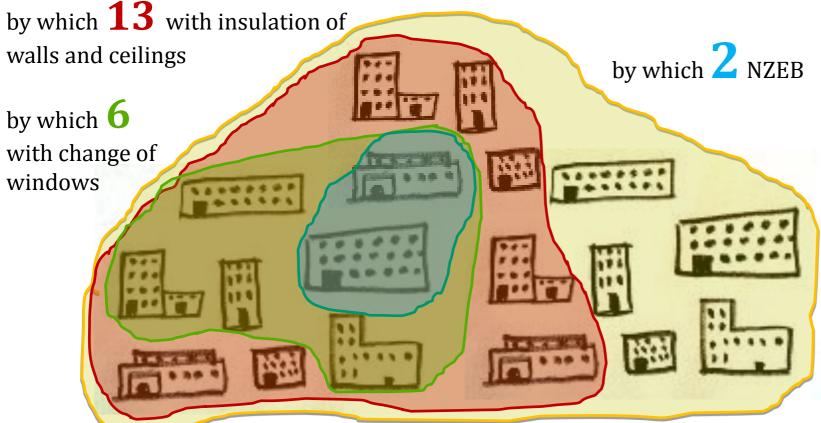






### Planned investments for deep renovation

18 buildings with replaced space heating and energy management systems







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#### Approfondimento su audit e su PMVP







EPPING

e European und

**Before** After

Investments in the City of Orbassano









Works ongoing in the City of Volvera





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## .....What after 2020together?....

- Additional portfolio of investments (2M€) already in the pipeline for public buildings waiting to be launched.
- New portfolio of investments (2M€) under construction.
- Investments for public street light (about 10 M€) under implementation.
- Besides other important initiatives on healthcare buildings

# .....Difficulties/barriers

 Tender procedure to be followed according to new Law for public procurement (costs for design and low level of standardization for the procedures)

## .....Solutions envisaged

- Framework contract for Municipalities under the role of the joint procurer of the metropolitan City of Torino
  - Project financing with private initiative







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