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Biofuels and waste to energy activities Brief Outlook

Strictly Private and Confidential **Draft**

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Outlook of our venture in Biofuels

Govt. of India commitment to green energy is demonstrated through supportive policies

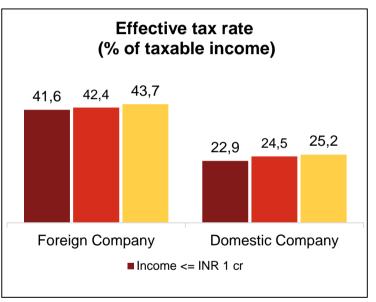
National Biofuels Policy, 2018

GoI has set an indicative target of 20% blending by 2030 and proposed setting up of 12 2G bio refineries

Assured Off-take price of C-heavy, B-heavy molasses and 100% sugarcane juice at INR 43.75/L, INR 54.27/L and INR 59.48/L respectively

Agreement for assured off-take of ethanol derived using 2G technology by public sector OMCs for a period of 15 years

Revised Effective Tax Rates



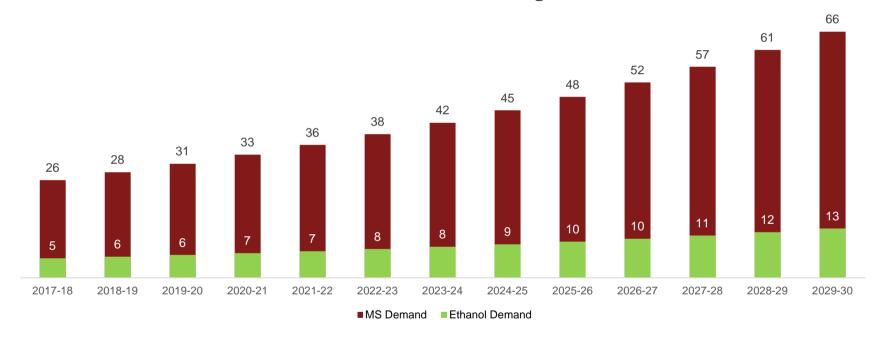
GoI mandates the fuel retailers to have at least 5% outlets in rural areas and sell at least one of the alternative fuels (CNG, LNG, etc)

Lower taxes on domestic companies encourage JV with foreign companies

India's rapid improvement in "Ease of Doing Business" ranking to occupy 63rd rank in 2019 may be an important factor in attracting foreign investors

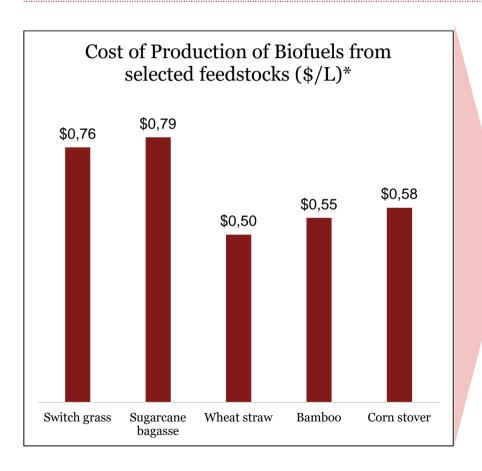
GoI's 20% ethanol blending mandate by 2030 is poised to have huge implications on the bio-fuel demand

Ethanol Demand Outlook for India (20% blending with Gasoline in MMTPA)



- Last decade witnessed about 10% YOY growth in gasoline consumption
- Considering a pessimistic growth rate in gasoline demand of about 6%, ethanol demand would reach around 10 MMT
- To meet 20% blending target many more bio-refineries needs to develop

Every bio-feedstock needs to be utilised in optimal manner to meet such a demand

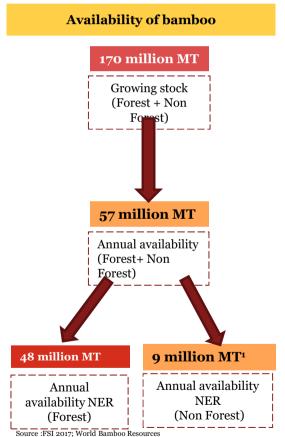


Key Highlights:

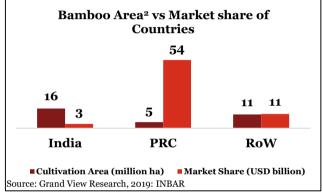
- Since the pre-treatment process contributes to high price of production of ethanol from bamboo, other solvent could be tried to reduce the cost further
- Government support may also help in bringing the price down
- Bamboo and switch grass can be harvested throughout the year compared to other sources
- Other biomass could be integrated as a feedstock which will help in diversifying the dependency on a single source of feedstock

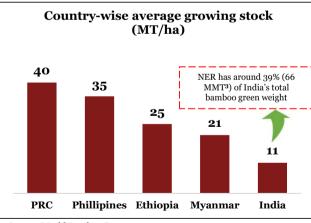
Source: Wang L. (2014), The Royal Society of Chemistry

* Dilute acid treatment process is assumed in all the cases except sugarcan.

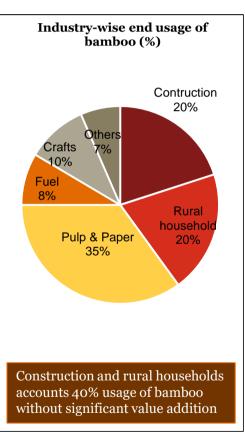


1 Outlook of our venture in Biofuels







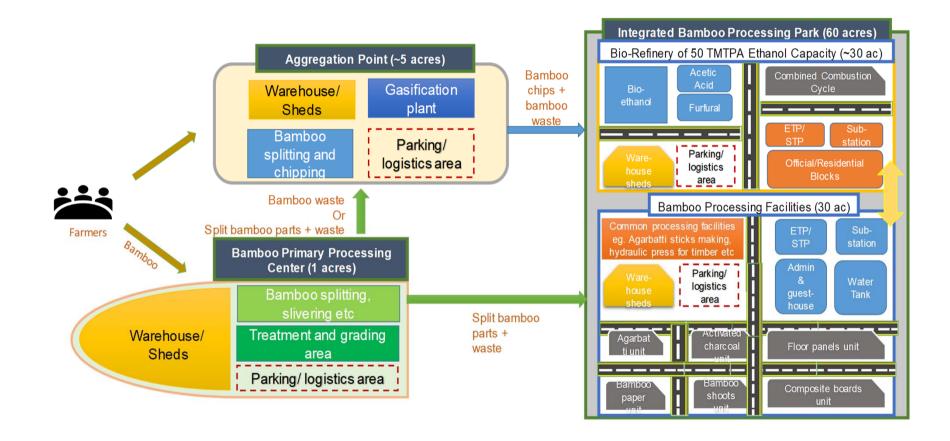


Source: Assam Bamboo and Rattan Policy, 2003

² Inclusive of Forest and Non-Forest bamboo area

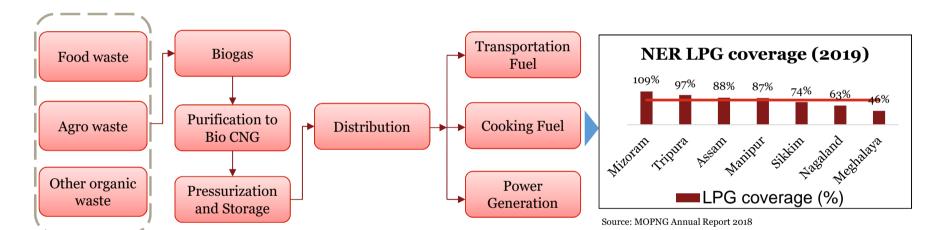
³ Since bamboo is harvested every 3 years hence the total bamboo available would be around 22 MMT(1/3rd of 66 MMT)

Schematic representation of Integrated bamboo park



Bio-gas can supplement domestic natural gas supply and cater to government's vision of providing clean fuel

An Indian technology has given a proof of concept of its technology. It has the potential to produce 5 MT of Bio CNG per day from about 30 MT per day of multiple biomass feedstock



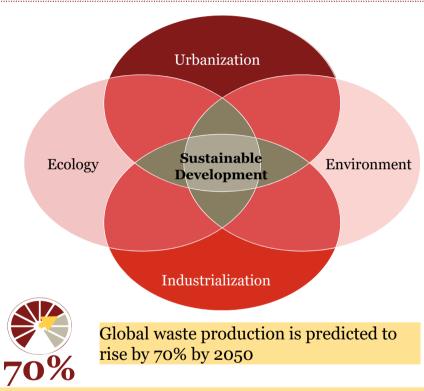
- The pilot plant required an initial investment of INR 21 Cr with a payback period of 3.5 years and annual biomass of 10 TMTPA
- Opportunities in Nagaland and Meghalaya
- IOCL's EOI inviting entrepreneurs for CBG*

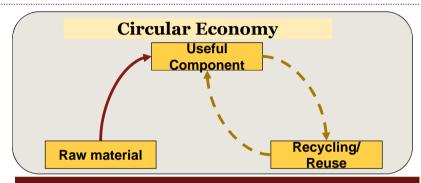
Assuming all the residuals to be aggregated at the aggregation points, even 10% of the total capacity at each aggregation point i.e.,1000 MT will suffice one 5 MT/day stand alone Bio-CNG plant; Additionally, residuals from the processing of the agarbatti can also be used as feedstock

*CBG- Compressed Bio-Gas

Source: Indian Technology

Integrating waste to energy activities



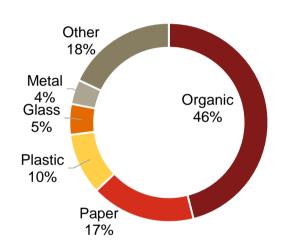


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North America and Members of Europe	China And India
Global population share: 16%	Global population share: 36%
Global waste production share: 34%	Global waste production share: 27%
Per capita income:	Per capita income:

- The waste generation is heavily dependent on per capital income
- High income countries are now witnessing a declining trend in waste generation which indicates waste generation decoupling from economic growth
- Uncontrolled waste disposal is major concern and focus now is shifting on this

Global solid waste composition



Source: What a waste: A Global review of solid waste management', World Bank Report, 2012

- Organic waste and paper, comprises of 63% of global waste, these are biodegradable and can be used to generate energy
- Plastics, accounting for 10% of global solid waste, could be extracted and used to produce useful products

Effects of waste mismanagement Organic waste end up 01 being landfills Health risks associated 02 with landfills Plugging of sewage pipe by 03 plastics Production of more 04 virgin plastics

Response from the Business Houses

Senior management of corporations indicated three major trends which together are the drivers of the circular economy

- 1. changing consumer needs
- 2. resource limitations
- 3. technological breakthroughs

Response from the Consumers

Consumers who are prepared to pay a higher price:



for products that are organic or made from 100% natural raw

42%

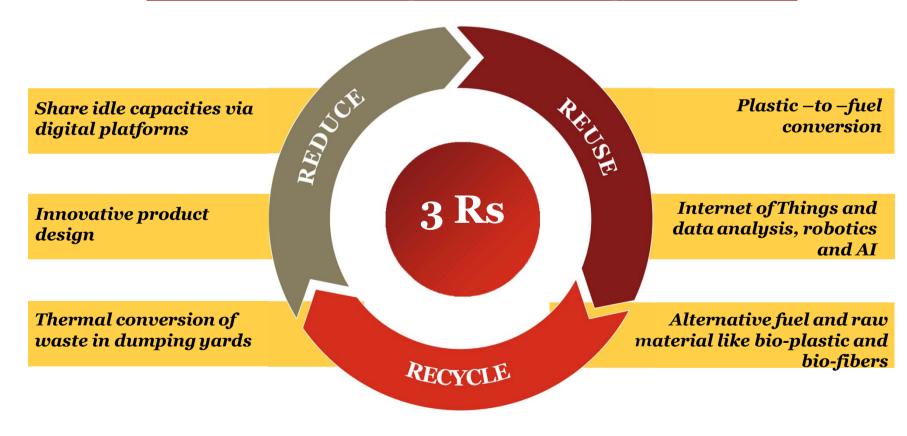


environmentally friendly or made from sustainable raw materials



The study concluded that advance technologies will form the backbone of waste to energy

Advanced technologies in waste to energy activities





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