

YOUNICOS

Let the fossils rest in peace.



Experiences and challenges for storage in the European energy markets

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Younicos at a Glance

Founding of the Company

2005

Younicos Inc.
Austin, Texas, USA

Younicos AG
Berlin, Germany

 >68 gigawatt-hours
charged and
discharged

Experience from
battery storage

97 Megawatts
installed

Total number of
employees: 163

 22 Storage
projects
worldwide

127
36

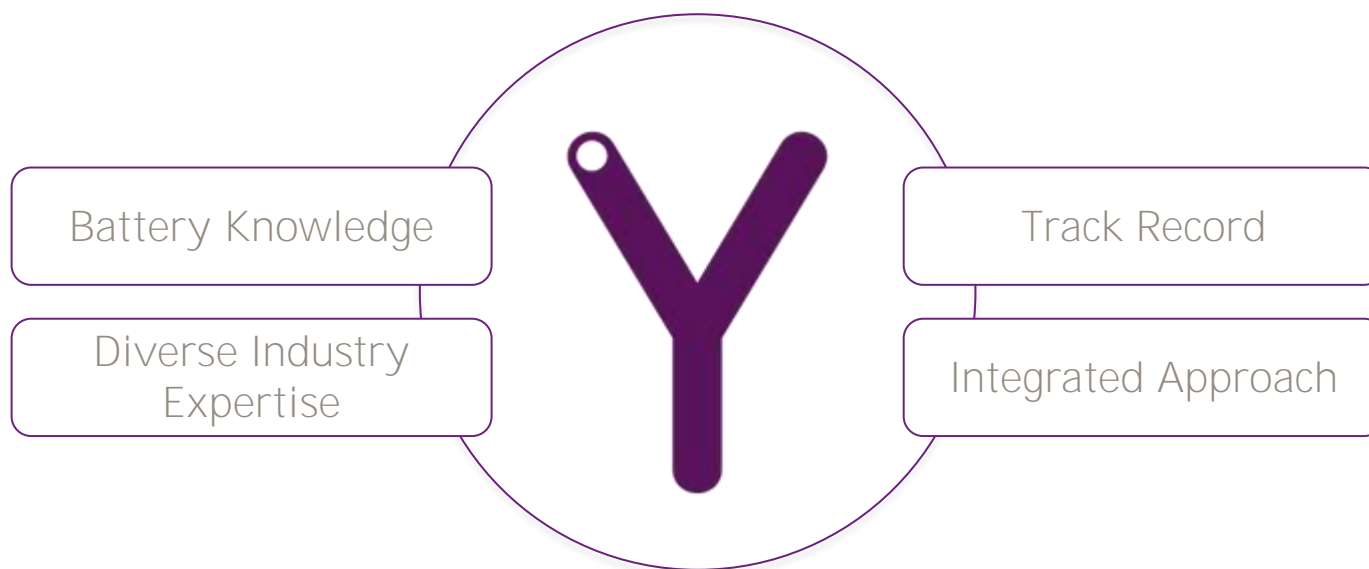
More than 3 terabytes of
field performance data
collected



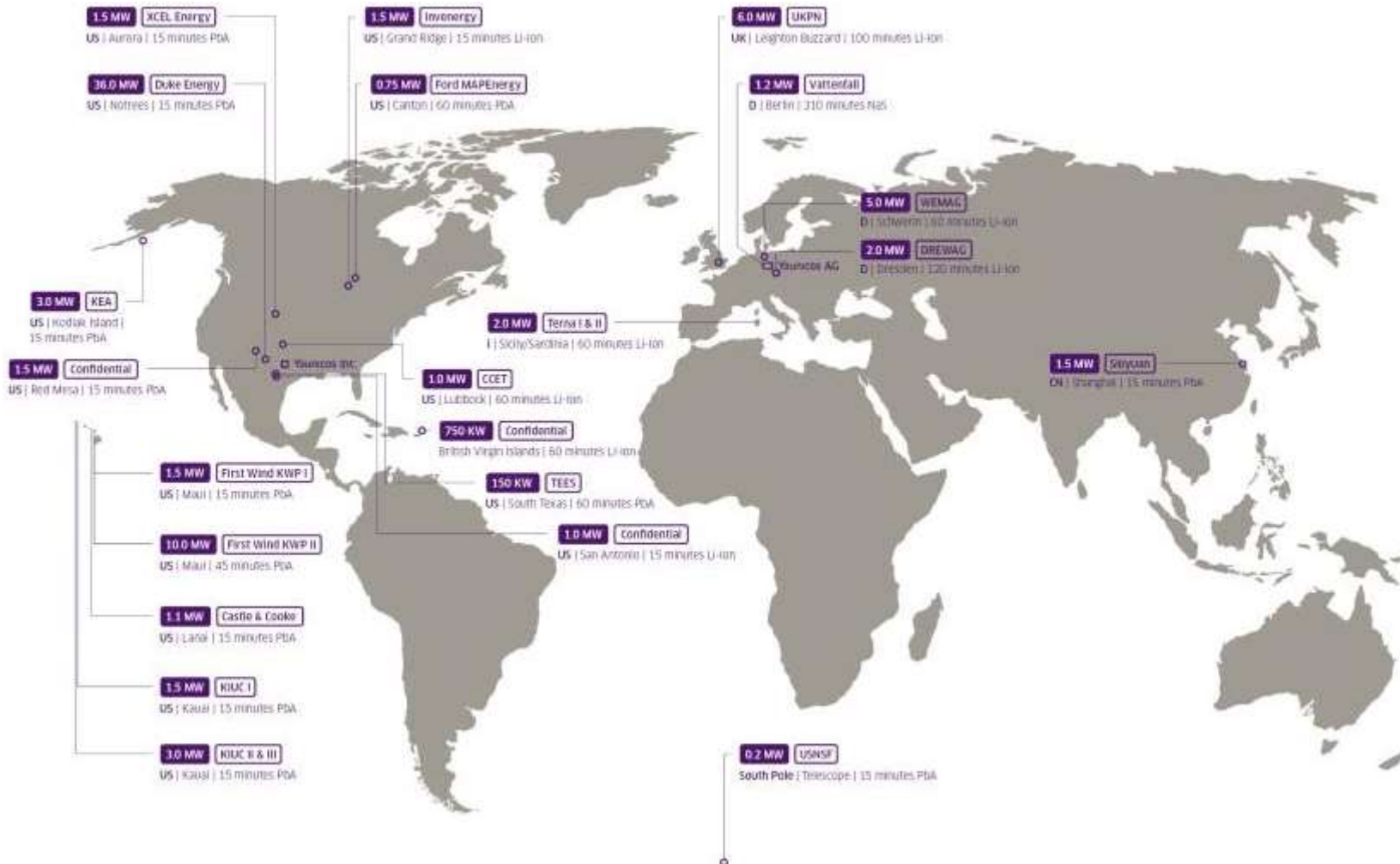

900,000

hours of operating run time
on integrated power control
& battery systems

We are a global leader for intelligent storage
and grid solutions based on battery
technology.



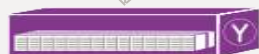
From south pole to Alaska: Experience from over 97 MW in the field



Experiences - Battery solutions are great for solving the energy challenges of every market player

Grid Tied

Power Generation



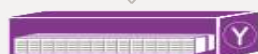
Stabilization of RE feed-in

Modeling of Power Gradients

Peak shaving

Price arbitrage

Power Transmission & Distribution



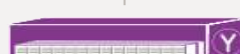
Ancillary Services, e.g. Frequency Regulation

Voltage control

Black start capability

Short circuit capability

Commercial and Industrial

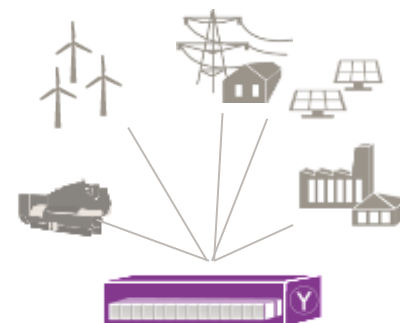


Price arbitrage

Black start capability

Short-circuit capability

Microgrids



Diesel Abatement or 100% Renewables

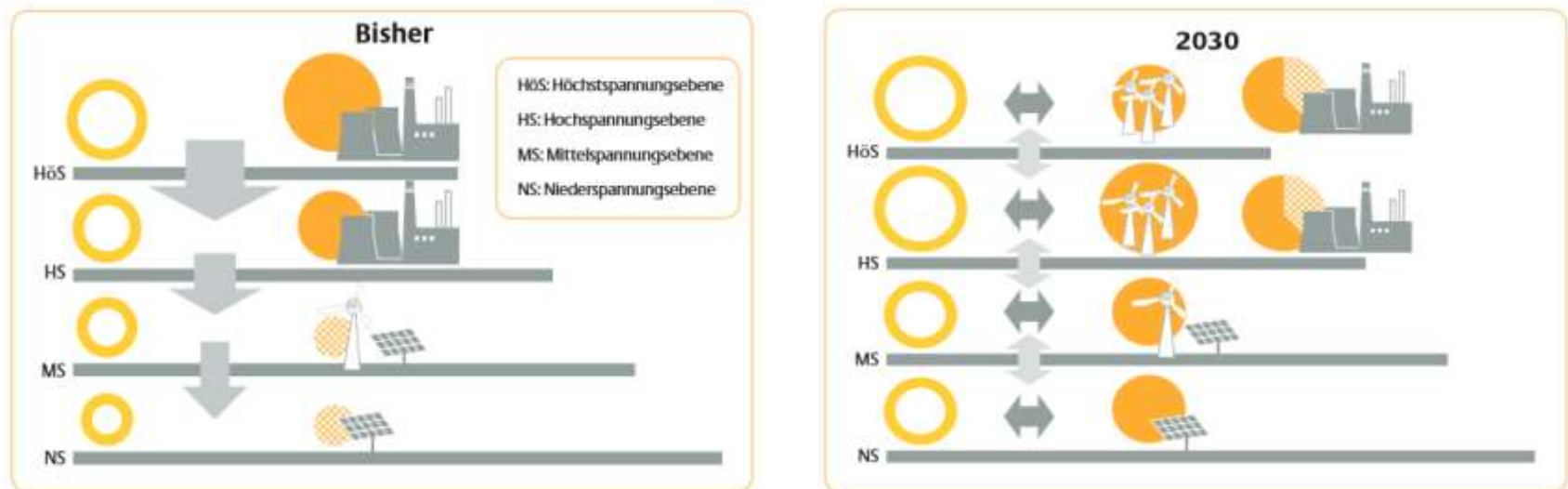
Off Grid or Grid-connected



Battery storage – quality gate of a European smart grid

Key challenges - The transformation of the energy system

Location of generation chances to all levels

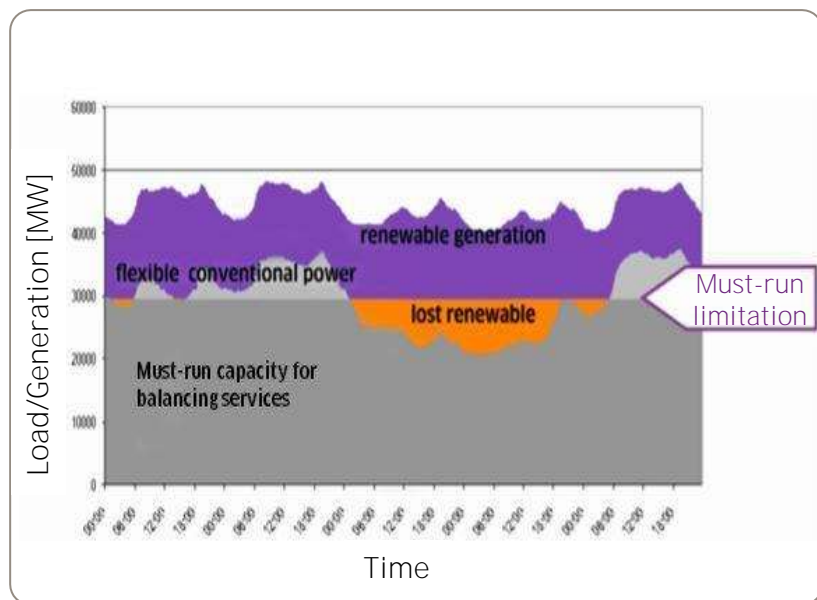


Location of provision of ancillary services must change to all levels

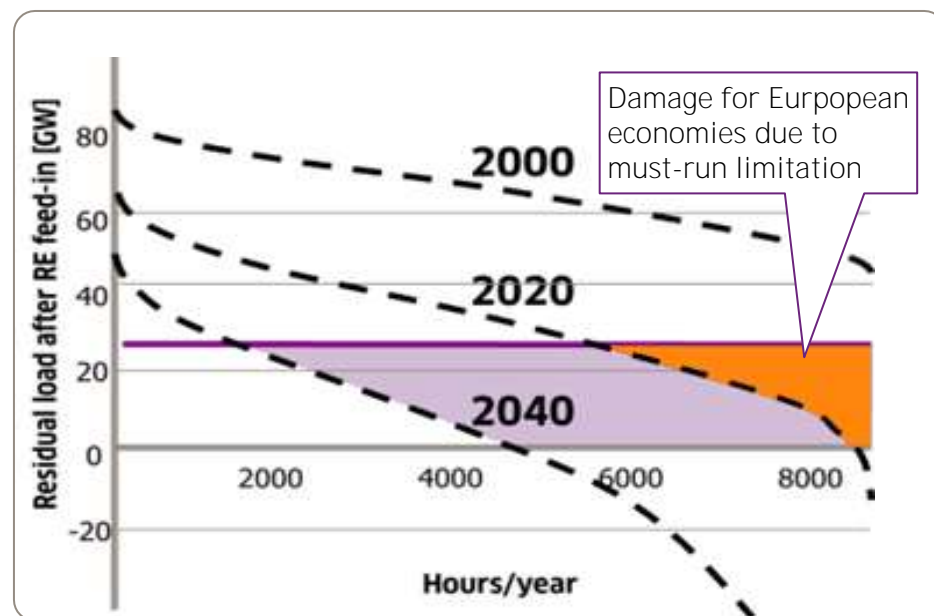
- Ancillary services are provided on all voltage levels
- Partially all ancillary services will have to come from the distribution grid

Problem: Must-run limitation restrict the integration of Renewables

Must-run losses over a 24 h-period



Must-run losses over a year

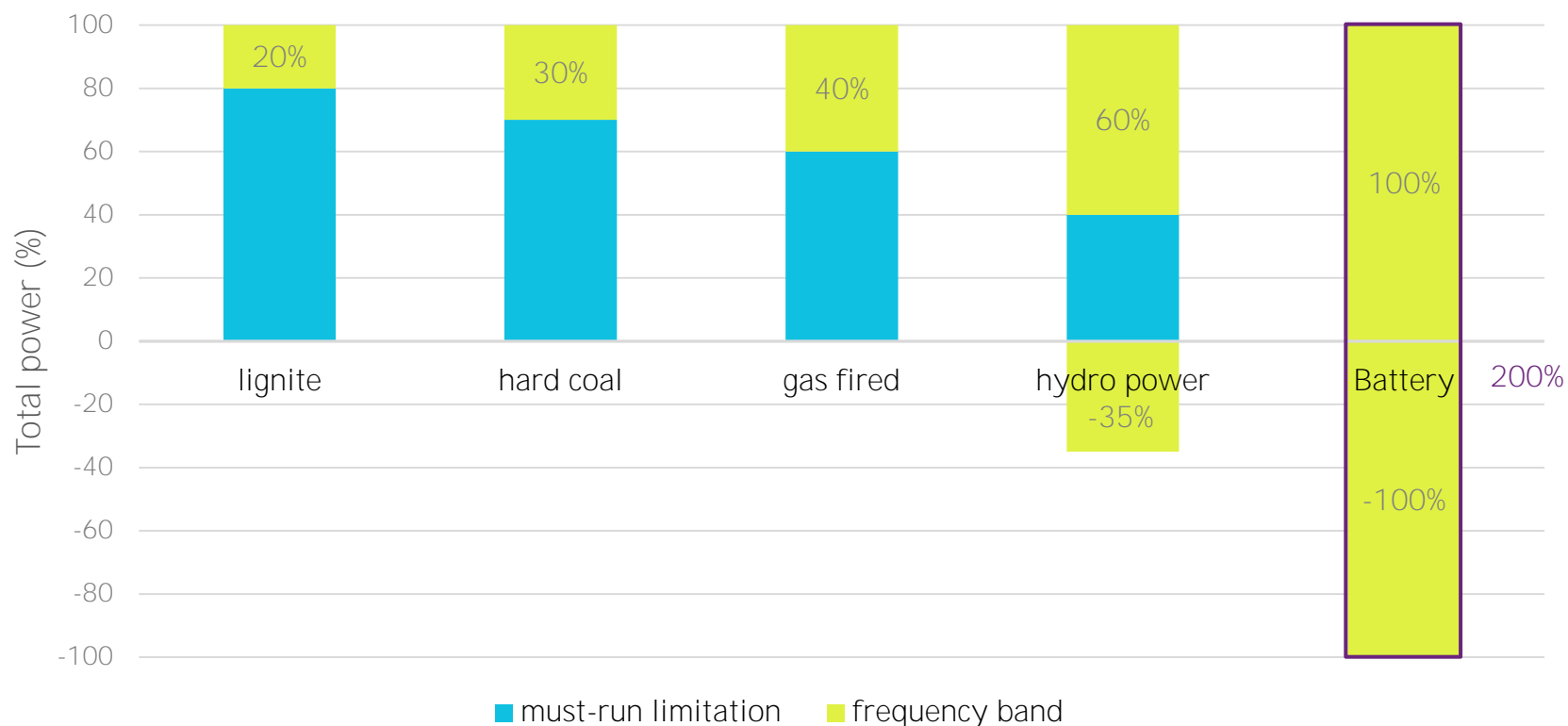


In Germany, ~ 600 MW primary frequency control, equivalent to ~ 20 GW must run, creating damage of ~€5.25 bn. in 2017*

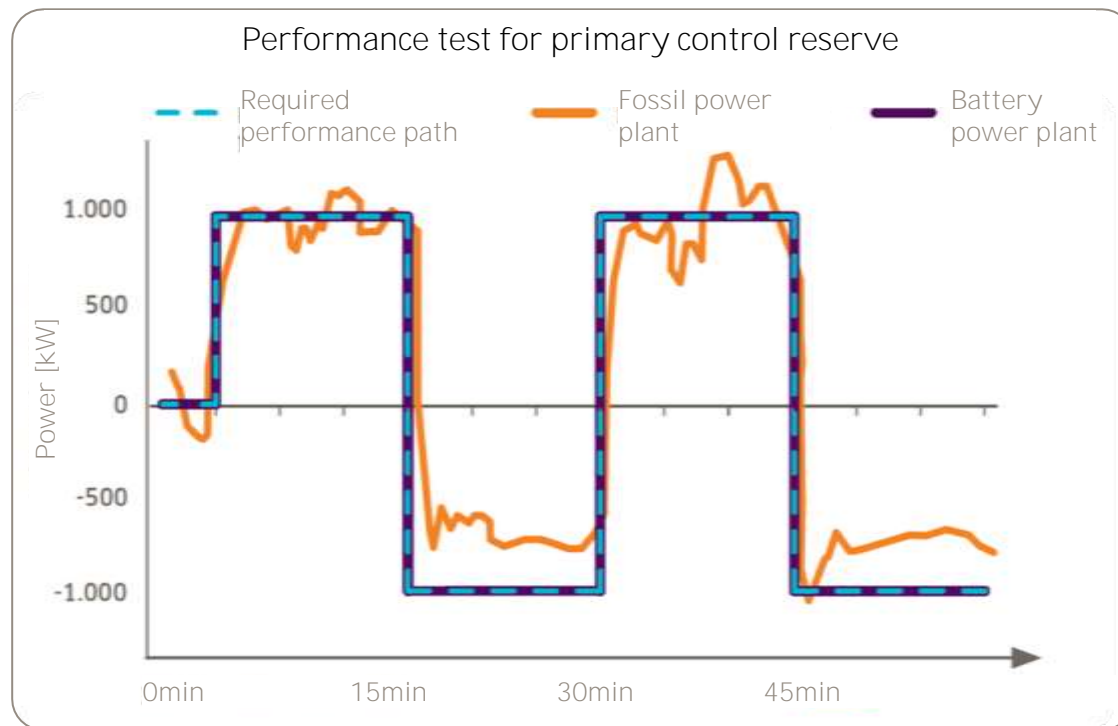
Europe requires 3,000 MW of primary frequency control

Technical balance - Batteries offer higher efficiency in the provision of frequency containment

Control bands of different power plants in % of overall power
(Frequency Containment Reserve and Frequency Restoration Reserve)



Technical balance - Batteries are more flexible and accurate than conventional power plants

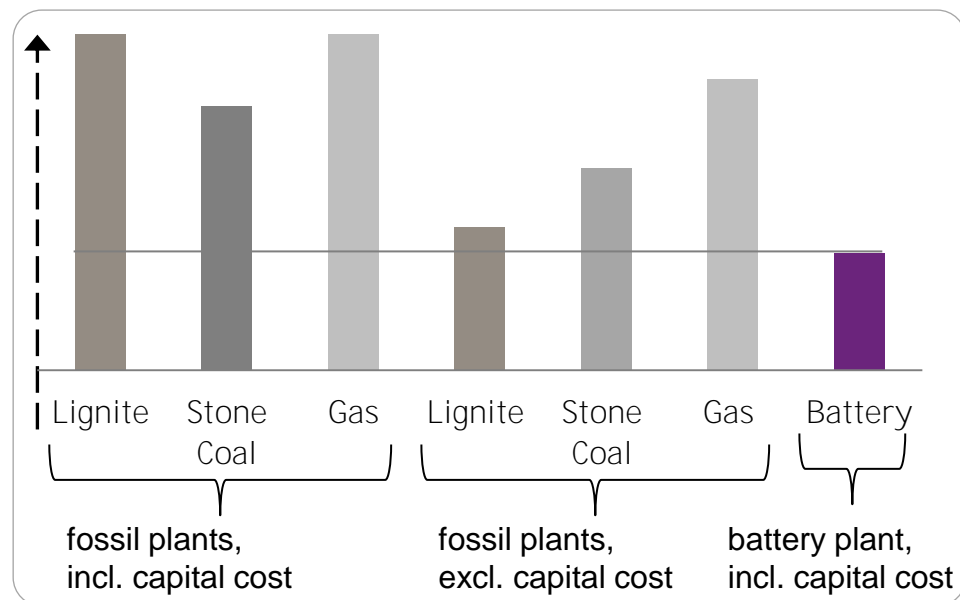


Faster and more accurate response of batteries make balancing more efficient and lowers the need for frequency regulation

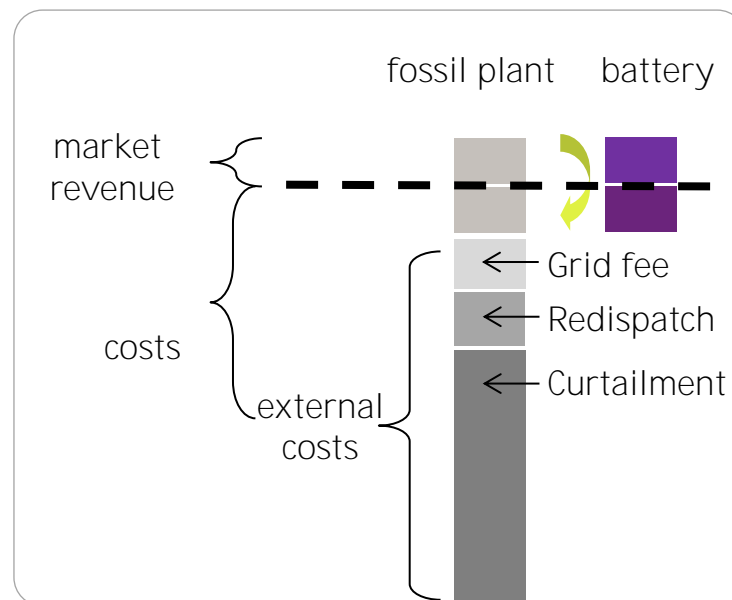
*Battery power plant's response time < 5 ms

Microeconomic and macroeconomic balance - Batteries are the most efficient option to provide grid stability

Comparing costs for 2MW (+/- 1MW)
control band of frequency regulation



External costs outside the
regulated framework*

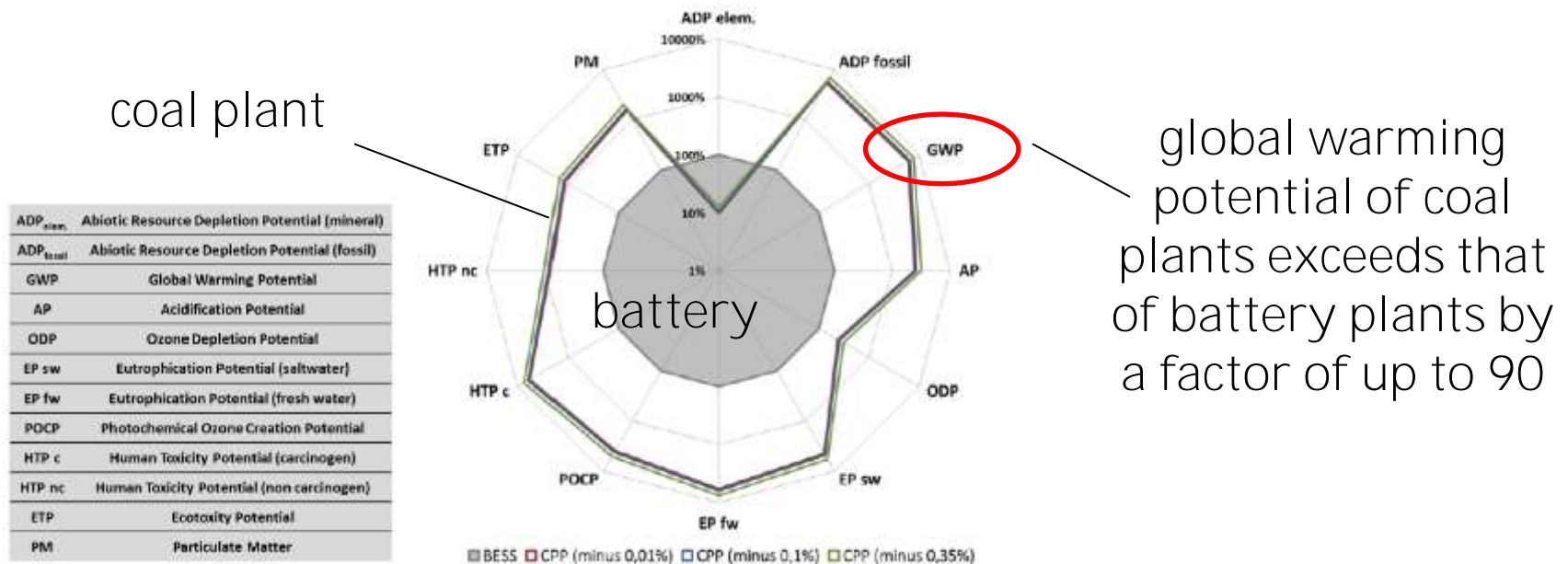


Batteries are cheaper for the system, because they operate without external costs

*(dena, Systemdienstleistungen 2030, 2014)

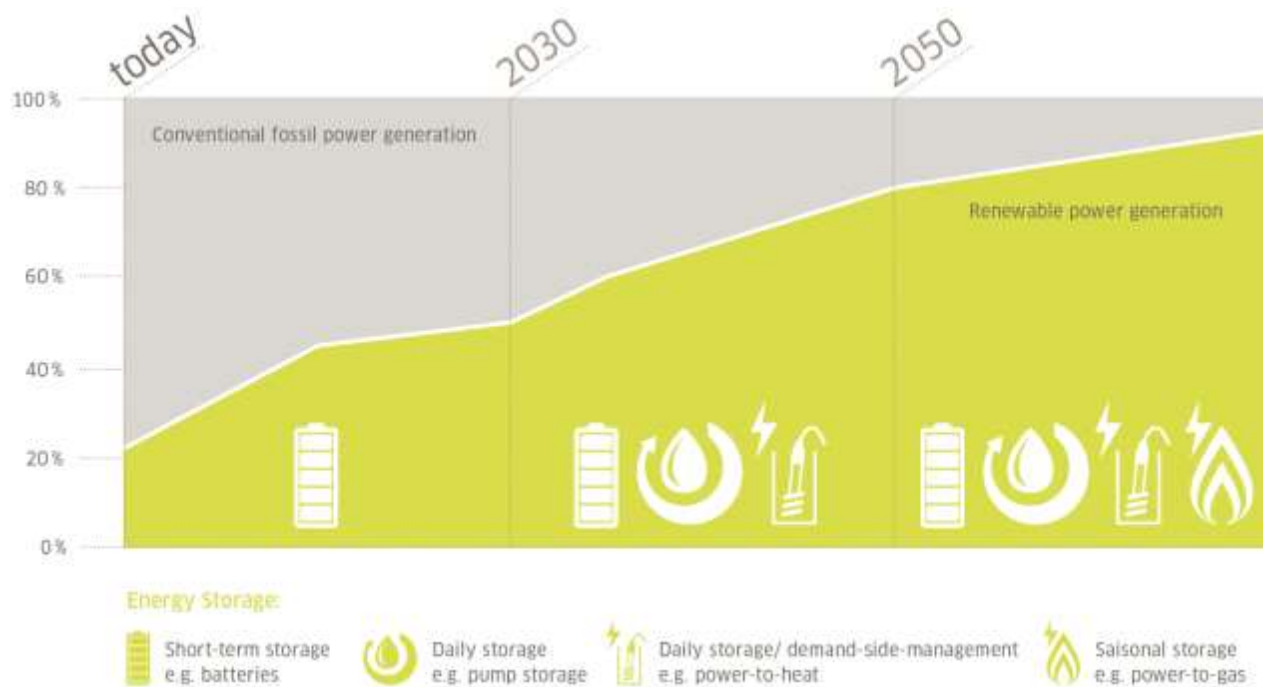
Ecological balance - Battery vs. coal plant

Comparison for the provision of frequency containment reserve

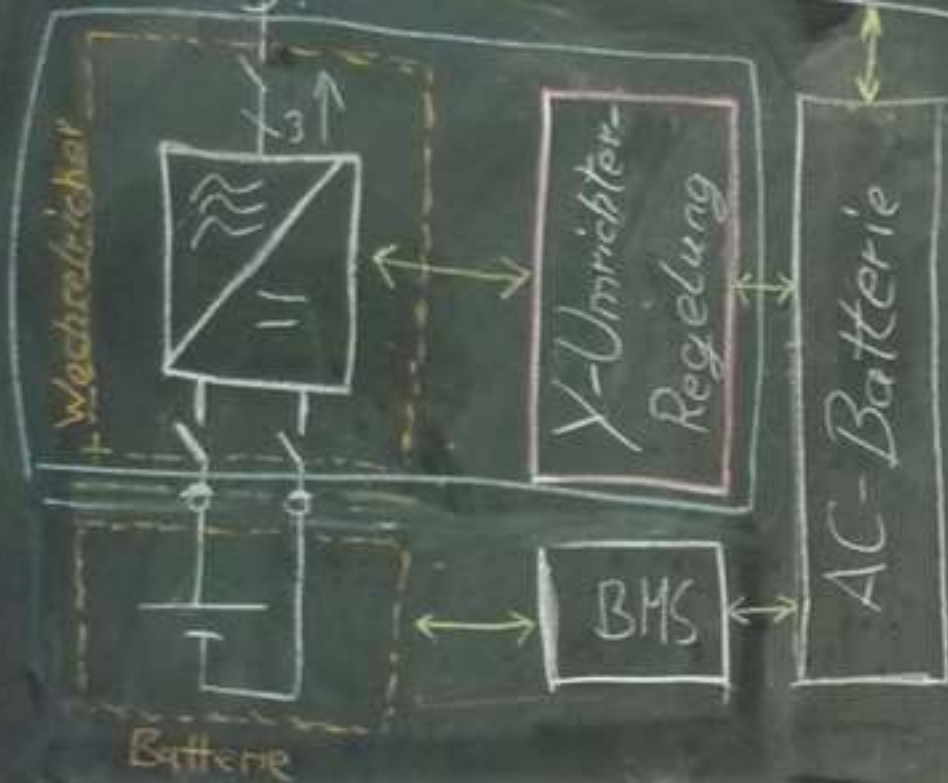


Batteries help to reduce emissions and pollution from the energy sector

Conclusion - Storage roadmap for the Energiewende



System requirements define application, time and usage of storage technologies in the energy sector



Gründestunden / runderinner
Gründer/-inner

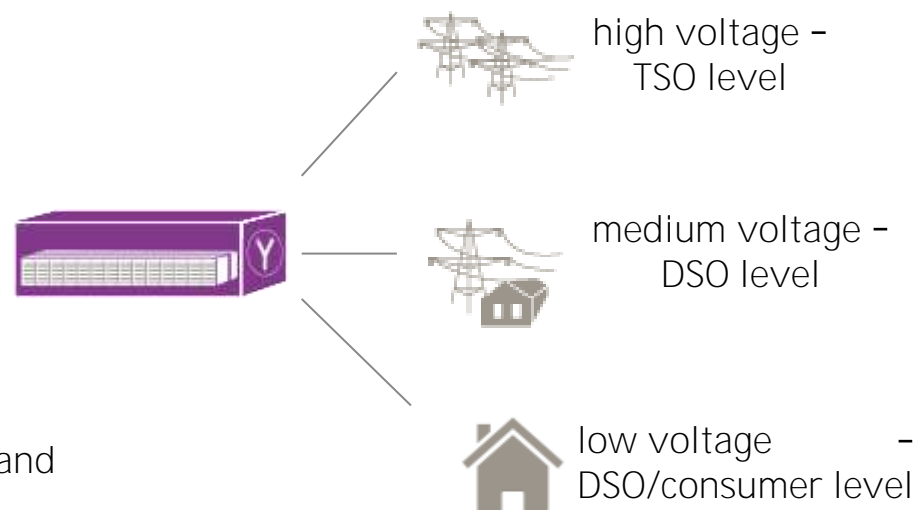
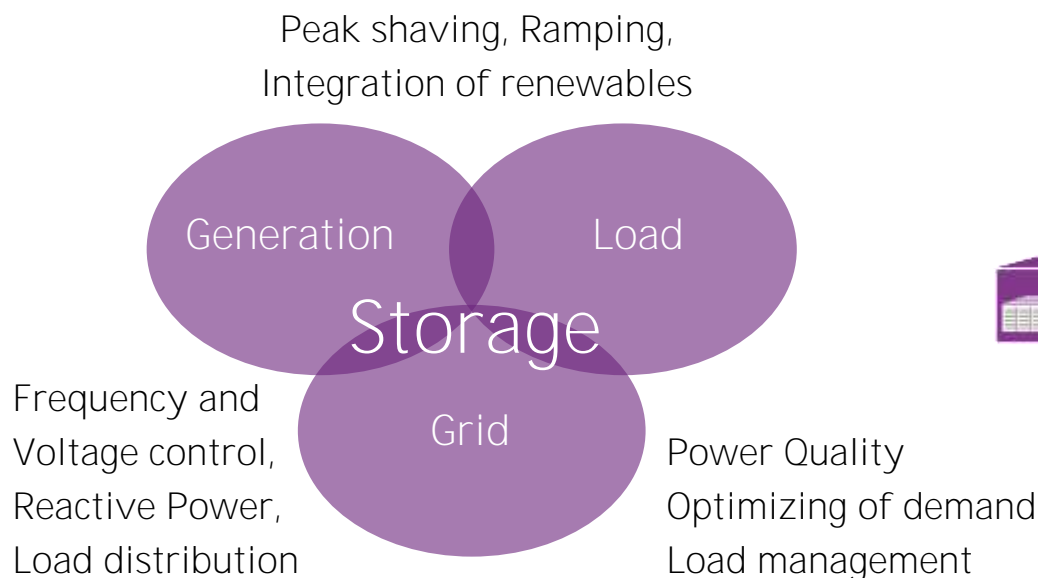
Policy and regulation –

Challenges to the deployment of electricity storage

Battery Energy Storage – a new enabler in the old regulatory framework

Across the unbundled energy sector

Across different grid-levels



Storage technology can be employed in different applications and on different **grid levels, which constitutes a challenge in today's regulatory framework**

Regulatory aspects: main barrier to market integration of storage

Regulatory aspects constitute a main barrier for market penetration of storage

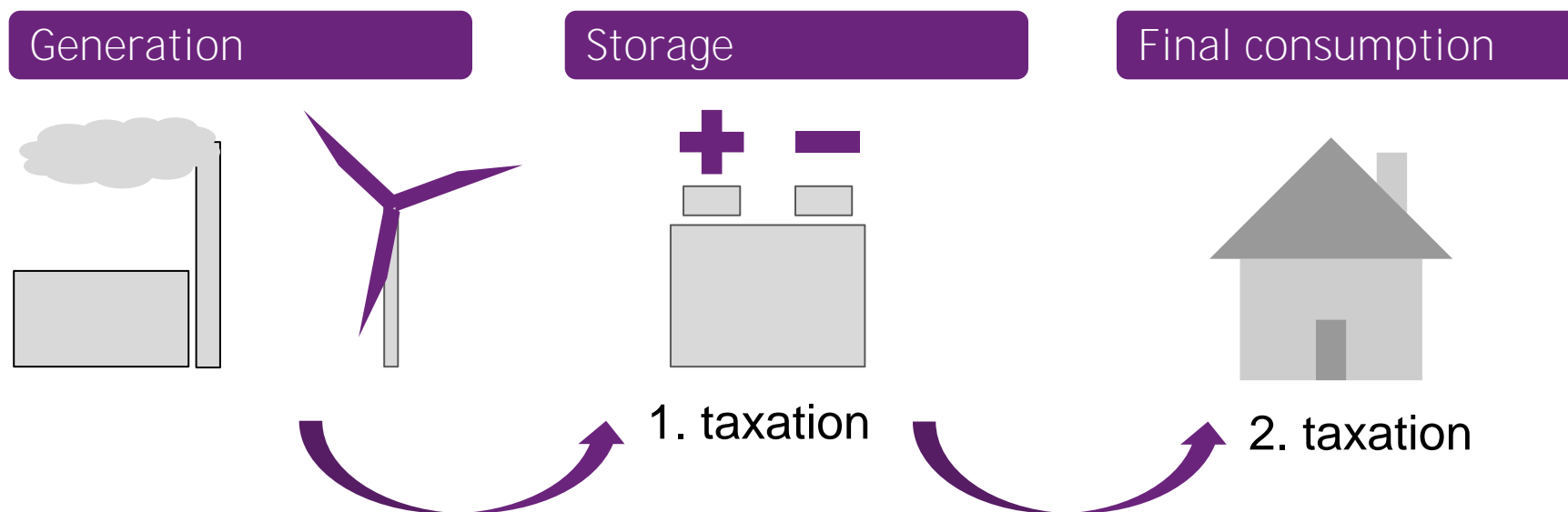
Energy Storage in the electricity system is not defined in regulatory framework on EU or national levels

- Creating uncertainty on market access
- Creating uncertainty on ownership roles
- Different national definitions within EU complicate the situation

Due to missing definition, storage is often discriminated against

- Uncertainty on capacity requirement for storage capacity in FCR
- Double payment of taxes and levies of stored electricity (exemptions for PH)
- Different market access and remuneration of services compared to other market players (e.g. Italy, UK)

Example: Double taxation of the same kWh

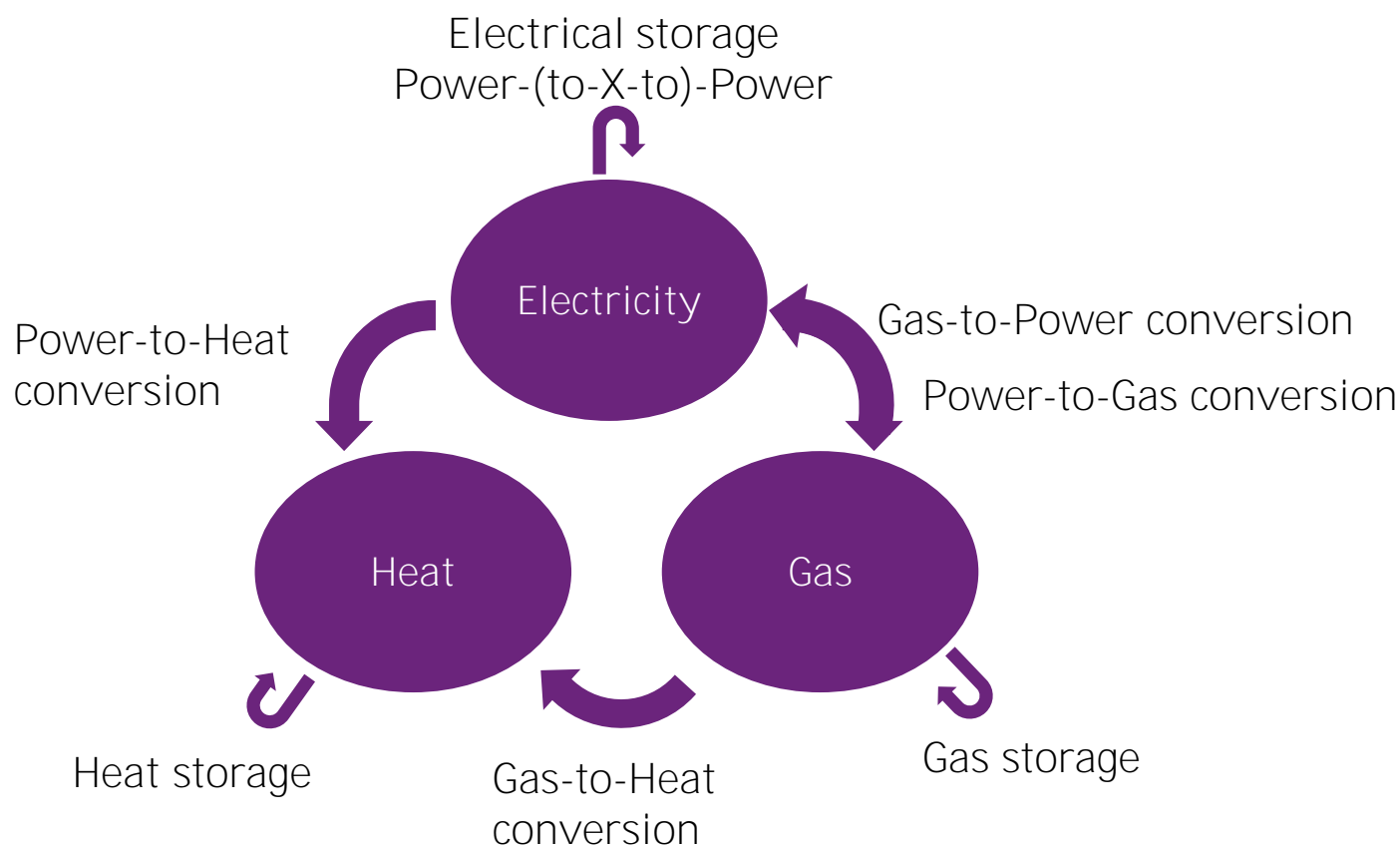


Lack of definition of energy storage in the electricity system: storing of electricity from the grid is wrongly associated as final consumption

Double taxation as result: When electricity is forwarded to the final consumer, taxes and levies are charged a second time

Concerns only Power-to-Power: double taxation only for power-to-power storage, not for power-to-gas or power-to-heat, as energy does not go back to electricity sector

Distinction between energy and electricity storage necessary

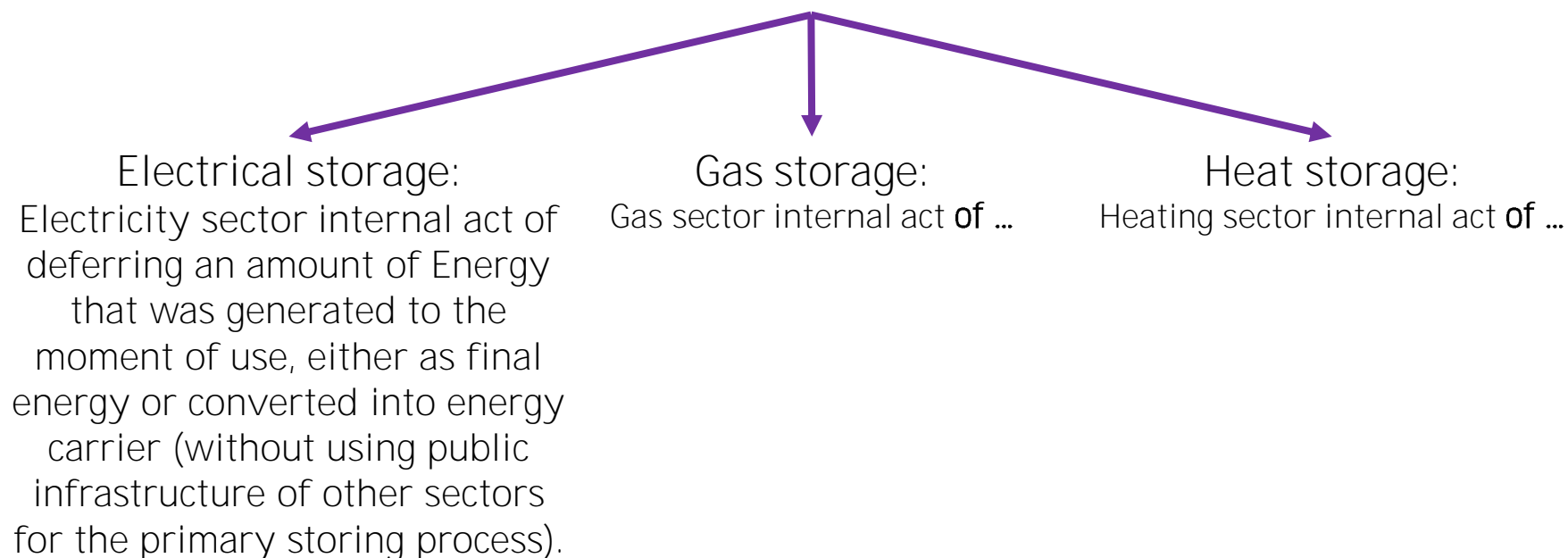


Define electricity storage vs. energy storage to prevent cross-sectoral financial distortions due to levies and taxes

Definition of electrical Storage - Energy storage in the electricity System

Energy storage (cross-sectorial solutions):

act of deferring an amount of Energy that was generated or feed in (primary energy sector/public network) to the moment of use, either as final energy (final energy sector/public network) or converted into secondary energy carrier (secondary energy sector).



European ancillary markets – market barriers

- Role of TSOs/DSOs in procurement of storage is unclear
- TSOs/DSOs invest in storage assets, if those only provide grid services?
- Can future business models be found, in which TSOs and market actors jointly build and operate storage assets?
 - e.g. DSO uses grid investment deferral and voltage support, market player uses frequency regulation
- As storage competes in ancillary services against existing power plants or grid assets, there is a lack of investment, even though batteries have lower OPEXs → caused by lack of storage definition/regulatory aspects

Thank you for your attention!

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