## **Investor Confidence Project Europe**

How ICP's Investor Ready Energy Efficiency (IREE<sup>TM</sup>) certification addresses the needs of investors and ensures successful energy efficiency projects

Financing Energy Efficiency in Nordic Countries Copenhagen, 19 May 2017

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# Project owners and investors demand transparent, consistent and trustworthy energy efficiency projects

What is IREE<sup>TM</sup>?

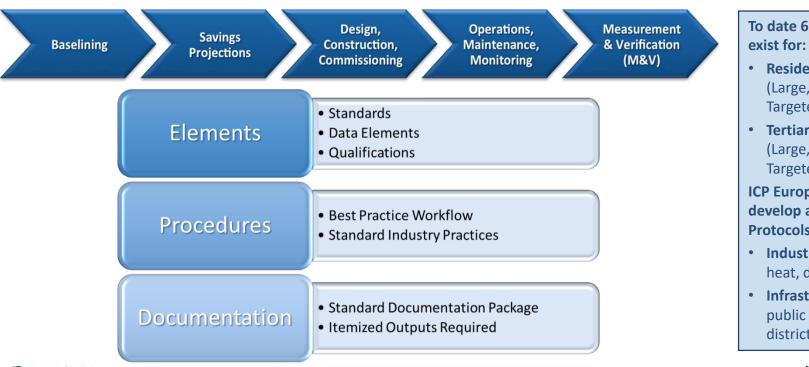
An international framework for reducing owner and investor risk, lowering due diligence costs, increasing certainty of savings achievement and enabling aggregation.





#### Approach

## ICP ensures consistent project development and documentation



## To date 6 ICP Protocols exist for:

- Residential buildings (Large, Standard, Targeted) and
- Tertiary buildings (Large, Standard, Targeted)

ICP Europe will now develop additional Protocols for:

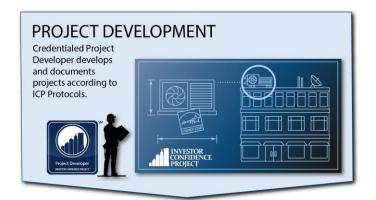
- Industry (e.g. waste heat, drives...)
- Infrastructure (e.g. public lighting, district heating...)



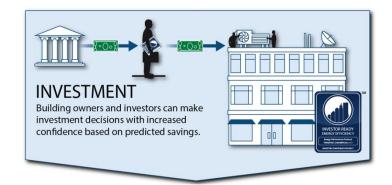


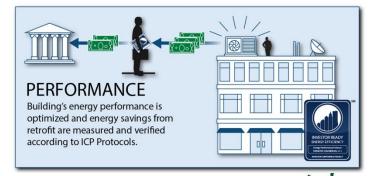
#### Approach

## ICP opens the door to investors





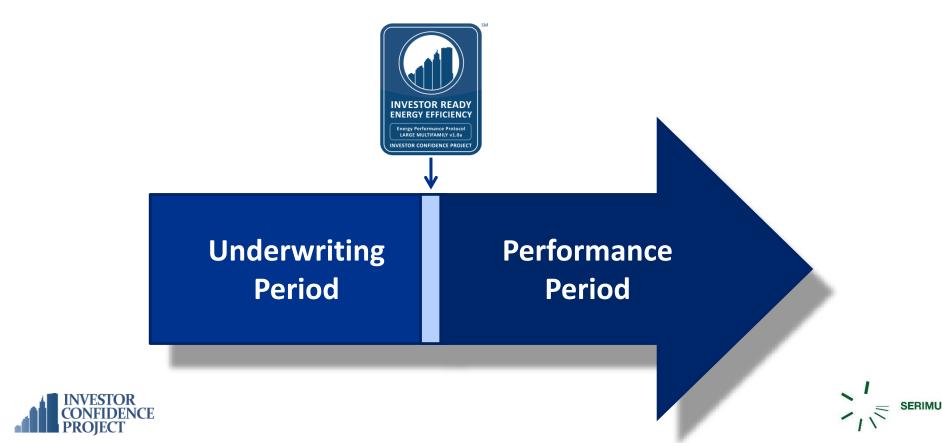








IREE™ certification is delivered before the performance period





**Benefits** 

## Project owners

How owners benefit from IREE™ certification

IREE's independent review and certification of proposed projects:

- Gives owners confidence in project development and savings achievement.
- Enables the comparison of projects and access to more project investment.
- Can function as underwriting
   criteria for buildings and portfolios.





#### Benefits

## Project developers

How developers benefit from IREE™ certification

- Offers a repeatable project process and enables more project approvals due to industry standards and 3<sup>rd</sup> party review.
- Differentiates your company and increases credibility with customers.
- Increases ability to connect with finance, insurance, utility programs, without additional transaction costs





#### Benefits

### **Investors**

How investors benefit from IREE™ certification

- IREE™ reduces due diligence costs
   and speeds underwriting.
- It opens access to quality projects
   through Credentialed Project
   Developers and increases
   confidence in project fundamentals
   and engineering.
- Standard projects and document packs with third party allows for the aggregation of projects across borders and programs.





#### **Investor Network**

## ICP connects projects with investors



ICP's Investor Network represents over €1.5 billion in energy efficiency project capital. They are looking for quality projects built to IREE™ standards and some provide incentives for IREE projects.



























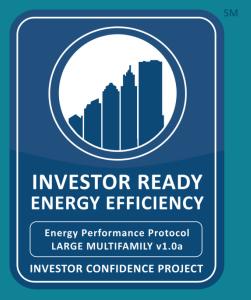












ICP's Investor Ready Energy Efficiency™ (IREE™) Certification ensures transparency, consistency and trust-worthiness through best practice and independent verification.

# Thank You

Visit the Investor Confidence Project Europe at <a href="http://europe.eeperformance.org">http://europe.eeperformance.org</a>

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